

**From:** Devon Archer <darcher@rosemontseneca.com>  
**Subject:** FW: Dinner Meeting on 17th at 7pm with Shishkhanov  
**Date:** September 21, 2012 at 9:31 AM  
**To:** Eric Schwerin <eschwerin@rosemontseneca.com>, Hunter Biden <hbiden@rosemontseneca.com>



This is my meeting tomorrow.

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**From:** Marianna Fazylova <mfazylova@rosemontcapital.com>  
**Date:** Friday, September 21, 2012 9:28 AM  
**To:** Devon Archer <darcher@rosemontcapital.com>  
**Subject:** FW: Dinner Meeting on 17th at 7pm with Shishkhanov

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**From:** Marianna Fazylova  
**Sent:** Sunday, July 15, 2012 11:17 PM  
**To:** Devon Archer; Dan Burrell; <vp@triglobalcapital.com>  
**Cc:** Robin Smith  
**Subject:** Dinner Meeting on 17th at 7pm with Shishkhanov

### **Mikhail O. Shishkhanov Bio:**

#### **President, Member of the Board of Directors, B&NBANK**

Mr. Shishkhanov has been President and CEO of B&N Bank since January 1996. In 1994 he held position of the Head of Department for establishment of interbank relations and representation of the Bank in regions. In September 1994, Mr. Shishkhanov was appointed as Vice President and was elected Deputy CEO.

In 1995 he graduated from Peoples' Friendship University named after Lumumba with honor diploma (Master's degree program in economics and law) and in 2000 - Finance Academy under the Government of the Russian Federation. Mr. Shishkhanov is a Doctor of Economics, Ph.D. in law, Corresponding Member of Russian Academy for Natural Science. Currently he is studying law at Doctorate of Moscow State Institute for Foreign Relations (MGIMO).

Mr. Shishkhanov is an active participant in the banking community: Member of the Board of Russian Bankers' Association and Moscow Banking Union. Mr. Shishkhanov is awarded with the Order of Gold Star for Loyalty to Russia, Order of Russian Orthodox Church named after Sergius of Radonezh of III degree and Order of Merit for the banking community of the Russian Bankers' Association.

[http://www.binbank.ru/eng/board\\_executives/biography/Shishkhanov.wbp](http://www.binbank.ru/eng/board_executives/biography/Shishkhanov.wbp)

### **Forbes.ru:**

#### **Mikhail Shishkhanov**

Net Worth: \$ 550 million

His uncle, Mikhail Gutseriev (№ 17 in the ranking of Forbes, the state - \$ 6.7 billion).

Age: 39

Place of birth: Chechnya, Grozny

Marital status: Married, four children

Higher Education: Russian University of Friendship of Peoples (1995), Academy of Finance (2000)

Title: President Binbanka

### **Rankings in Forbes:**

№ 179 The richest businessmen of Russia - 2012

№ 176 The richest businessmen of Russia - 2011

№ 81 100 richest businessmen of Russia – 2007

### **FACTS:**

In 1992 he began working in the industrial and financial companies "BIN", created by his uncle, Mikhail Gutseriev, in 1994, he joined the Binbank.

In December of 2011 bought Elena Baturina's company "Inteko".

He plays chess and boxing.

### **NEWS:**

Forbes 16 may 2012

#### **Shishkhanov and Gutseriev to buy assets from Ivanishvili for \$ 1 billion**

BIN Group acquires a Georgian billionaire several development premium projects in downtown Moscow

BIN Group acquires assets of Russian developer Boris Ivanishvili for \$ 982.5 million, the parties expect to close the deal after the completion of necessary procedures prior to August 15, said in a press release from the group "Unicor" managing assets of the richest businessmen in Georgia. From a group of BIN, agreement was signed by President Binbanka Mikail Shishkhanov (№ 179 in the ranking of 200 richest businessmen of Russia according to Forbes, the state - \$ 550 million).

Among the assets to be acquire- under construction in Khamovniki elite residential neighborhood, "Garden Quarters" area of 11 hectares, the project of hotel complex "LYUKS Hotel" directed by a leading international operator Mandarin Oriental Hotel Group (includes the reconstruction of hotel "Central") and opened in 2011 multifunctional "SUMMIT» (Summit), which includes a business center, Class A, retail space and a hotel InterContinental Moscow Tverskaya Tverskaya Street. The fourth developer asset, included in a package deal, the territory RTI "rubber" in the Ochakovo area about 8.8 hectares.

The ultimate owner of "Garden Quarters" will be Shishkhanov. Hotel assets and territory of "rubber" in the Ochakovo would go to his uncle, Mikhail Gutseriev (№ 17 in the ranking of Forbes, the state - \$ 6.7 billion).

Bloomberg, February 20, 2012

The Kazakhstan-based owner of Moscow's Ritz Carlton hotel wants to acquire Moscow's National Hotel, currently owned by the family of Mikhail Shishkhanov, president of Binbank and nephew of Russian billionaire [Mikhail Gutseriev](#), Vedomosti said today, citing a person familiar with the proposal.

[www.themoscowtimes.com](http://www.themoscowtimes.com), 29 Nov 2011

Baturina sold Inteko to Binbank CEO Mikhail Shishkhanov for an alleged \$1.2 billion in September

[www.themoscowtimes.com](http://www.themoscowtimes.com), 7 Sept 2011

[www.inmoscowtimes.com](http://www.inmoscowtimes.com), 7 Sept 2011

Shishkhanov will acquire 95 percent of the shares with his own funds. Under the terms of the offer, the acquiring parties guarantee the succession of all Inteko obligations to third parties. The main purchaser is Mikhail Shishkhanov (95%) and “Sberbank Investment” gets 5%.

FT, 6 Sep 2011

Russia's richest woman to sell building empire

Shishkhanov is believed by analysts to represent the business interests of his uncle, Mikhail Gutseriyev, an oil tycoon forced to flee Russia for London in 2007 after he was charged with tax evasion. Mr Gutseriyev, however, was permitted to return to Russia last year with the charges against him dropped, in part with the help of the intermediation of Mr Kadyrov, who rules the violence wracked Chechen republic in the North Caucasus as the Kremlin's strongman. Sberbank's participation in the deal indicates the Kremlin's blessing for the sale, Mr Petrov added

Bloomberg, 24 Jun 2011

Binbank's President Mikhail Shishkhanov may buy 49 percent in the Hotel Moskva with more than \$150 million of own funds, [Vedomosti](#) reported today, three people familiar with the matter.