Subject: Harvest Burnham proposal
From: darcher@
Date: Fri, 13 Nov 2015 19:38:13 +0000
To: jiangming@

赵学军[Henry Zhao] <zhaoxuejun@
Cc: Hunter Biden <hbiden@burnhamfinancial.com>,
agodfrey@
szellmer@
James Bulger <jbulger@
Michael Leonard <mleonard@
jburnham@

Ming,

It was a great pleasure hosting you in the Burnham New York offices this week. As a follow up to you and Henry's meeting with the Burnham Asset Management leadership team in Beijing, I trust it was useful.

Attached is the partnership and growth capital investment proposal we put forward to initiate what we hope will be the beginnings of a long term Harvest / Burnham relationship.

As discussed in regards to next steps; please review the proposal with Henry early this week and then let's schedule a call for potentially Friday to review further questions on the proposal. From there we will expect to host Henry in New York the first half of December and hopefully build consensus among the parties to target a closing on stage 1 of the partnership, as outlined in the proposal, by year end.

Please let me know if you have any additions and / or suggestions to the approach. Safe trip back tomorrow.

Very Best, Devon